Falkirk Community Trust

Subject: April – December 2018 Quarter Three Performance Report

Meeting: Audit and Performance Sub-Group

Date: 14th February 2019

Author: Team Leader Performance Review

1. Introduction

1.1 This is the 2017-18 quarter three report on our performance indicators and covers the 9-month financial period April – December 2017. The report flags relevant current activity or planned action in support of achieving the Trust's strategic objectives.

2. Performance Statement

- 2.1 Attached is a statement with indicator performance presented in the form of graphs, with contextual commentary. Indicators are flagged at the end of each quarter using a red-ambergreen traffic light system. <u>Each flag measures performance against target</u>.
- 2.2 This performance report is presented in a format which aims to enhance clarity and provide a concise report of quarterly indicator performance. Graph trend lines (detailed in red) reflect the recent performance trend of each indicator. Information presented numerically alongside each graph enables an 'at a glance' summary including:
 - annual target for current year;
 - year-end performance including variance compared to the previous year; and,
 - · year-end performance achieved against annual target.
- 2.3 The flagging status for this period is summarised below:

Green 🕜	This PI is on or above target (within 5% of target or above target)	There are 19 green-flagged indicators.
Amber 🔔	This PI is slightly below target though performance may be improving (5-10% below target)	There are 3 amber-flagged indicators.
Red 🧶	This PI is significantly below target and performance is not improving (10% or more below target)	There are 10 red-flagged indicators.

- 2.4 As we near the end of the 2017-18 financial year and have greater knowledge of performance covering the nine months of the year to date, we can predict year-end performance with greater certainty. Indicator flaggings against target are made with much more confidence than in the quarter one or quarter two reports
- 2.5 Appropriate target setting is a key factor in performance analysis. A review of 2017-18 year-end performance helped inform the setting of final targets for 2018-19 to ensure they remain both challenging and realistic.
- 2.6 Performance against target at end-Q3 was generally positive with successes in several areas. The key performance highlights for Q3 2018-19 include the following (comparisons against the same quarter last year):
 - Admissions to Mariner Centre: +61.8%;
 - Admissions to Falkirk Town Hall: 29.9% increase in admissions.

- Admissions to the Hippodrome: +27.3%;
- Admissions to Bo'ness Health & Fitness Club: 23.4%;
- Rounds of golf played (at Grangemouth Golf Course and Callendar Park Par 3): 19.7% increase in rounds played.
- Admissions to Stenhousemuir Health & Fitness Club: 17.9%;
- Visits to Callendar House: 17.5% increase in visits.
- Active Schools Distinct Participants: 13.7% increase in distinct participants.
- 2.7 Performance which was lower than expected during Q3 include (compared to Q3 last year):
 - Visits to the Helix: 35.0% reduction in visits;
 - Visits to Muiravonside Country Park: 21.1% reduction.
 - Out of hours admissions to Community Schools: 16.5% fewer admissions;
 - Admissions to Bo'ness Recreation Centre: 15.6% decrease in admissions.
 - Admissions to Neighbourhood Sports Centres: 42.1% decrease in admissions.
- 2.8 Performance information, including the current and all previous quarterly performance reports, is available to view on the Falkirk Community Trust website as follows: http://www.falkirkcommunitytrust.org/about/performance.aspx.
- 2.9 A report on the period January March 2019 and the 12-month financial year 2018-19 will be made at the next meeting of the sub group on 16th May 2019.

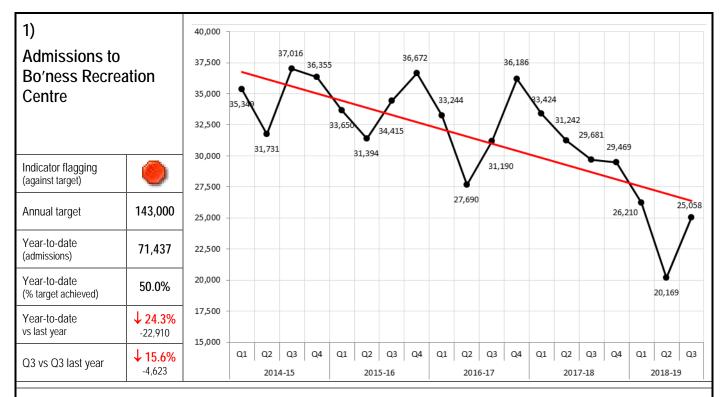
3. Recommendation

- 3.1 Directors are asked to note:
 - Progress made throughout the third quarter of 2018-19.
 - Actions to address areas requiring improvements in the forthcoming quarter.
 - Current predictions for year-end performance.

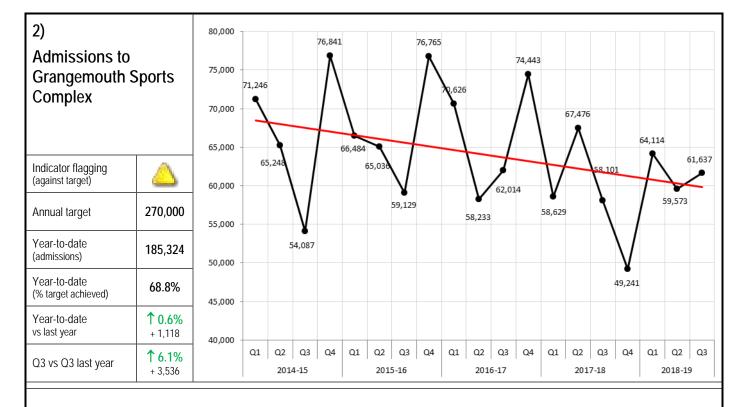
Alistair Mitchell

Team Leader Performance Review

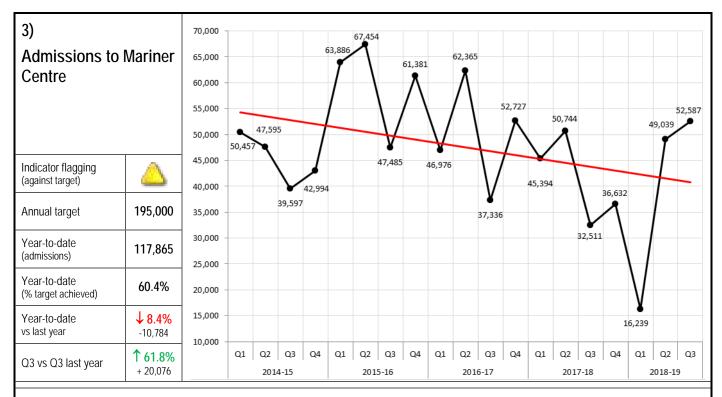
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- Q3 admissions were 15.6% lower than the same quarter last year, with over 4,500 fewer admissions.
- Outdoor football and combat sports have continued to drop in Q3.
- Income is down compared with Q3 last year.
- Year-to-date admissions are 24.3% lower than last year with approx. 23,000 fewer admissions.
- Current prediction based on Q3 reduction is that year-end performance will fall significantly short of target

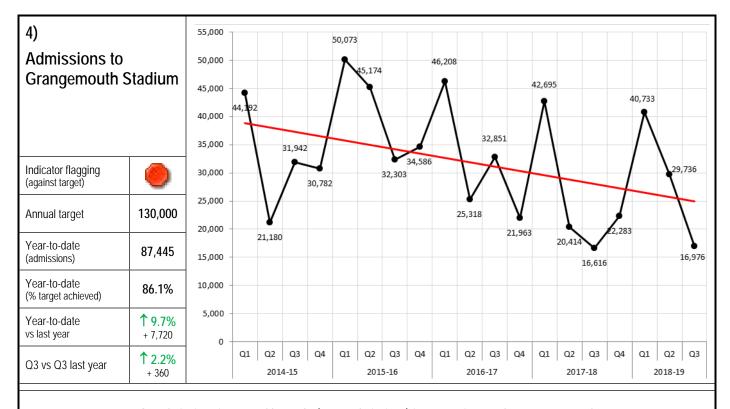


- Q3 admissions were 6.1% higher than the same period last year.
- Casual swimming categories increased overall against the same period last year: +19% adult +9.8% (+805) and junior casual swimming +61% (+1,276). Falkirk Fury admissions decreased by 21% (-641 admissions)
- Soft play admissions -18.8% (-535 admissions).

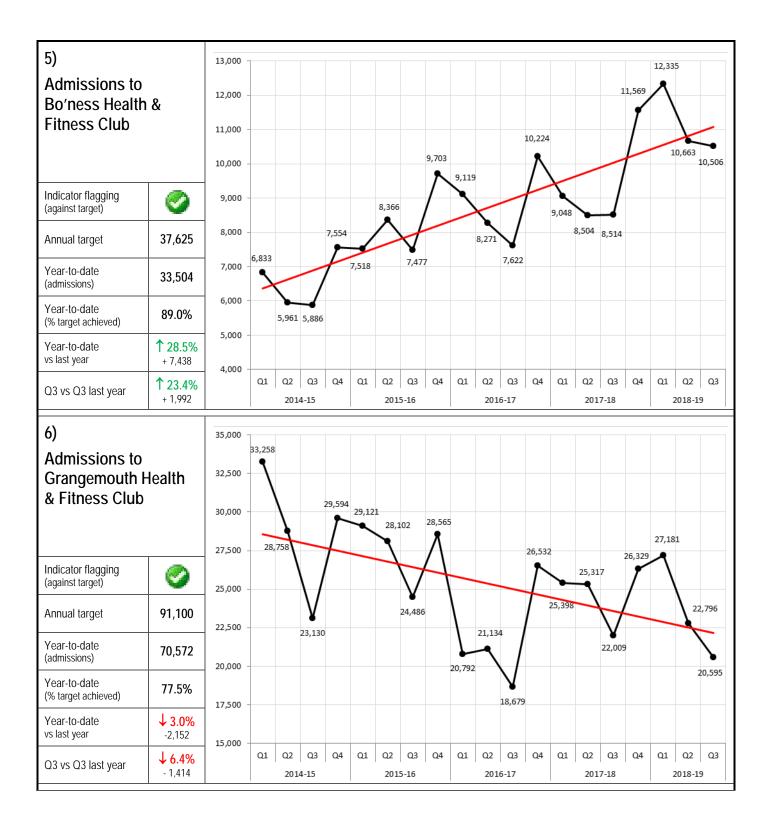


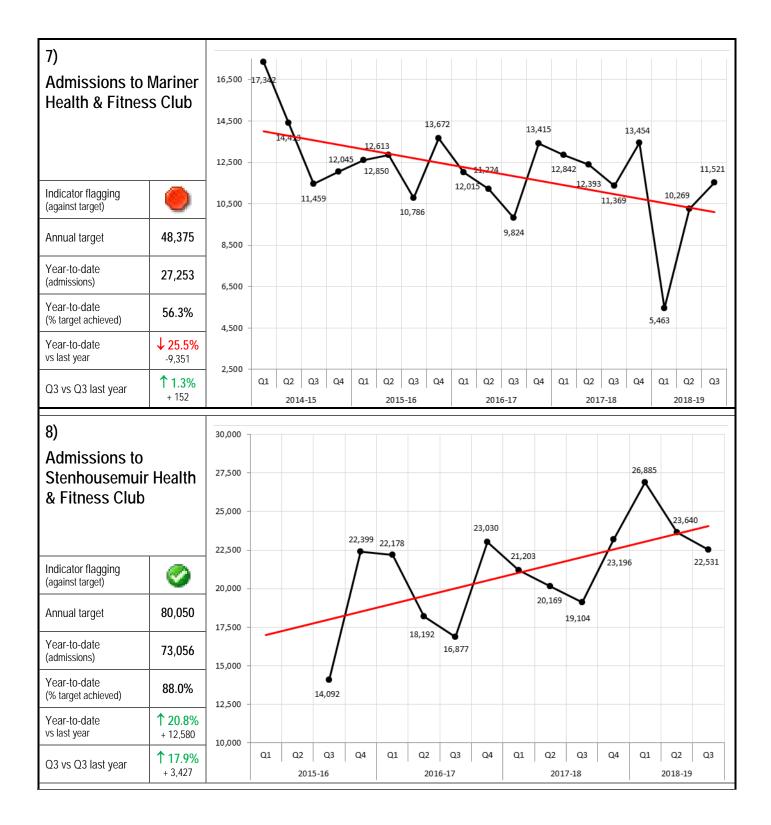
- Q3 admissions are 61.8% higher than the same period last year.
- Casual swimming admissions increased by +36.6%

- Adult swimming increased by +30.5% (+2,006) and junior casual swimming admissions by +18.7% (+1,506) against the same period last year.
- Great Mariner Reef soft play opened on 21st September 2018, with +11,473 soft play admissions against the same period last year.



- Q3 admissions increased by 3.6% (+360 admissions) in comparison to the same quarter last year.
- Year-to-date admissions at the end of Q3 are almost 10% higher (7,720 admissions) than at the end of Q3 last year.
- Current expectations are that achieving the target remains challenging.





9) 80,000 74,339 74,548 Admissions to all 73,201 75,000 Health & Fitness 58,491 Clubs combined 70,000 64,104 67,36 65,000 65.153 60,000 56,84 57.433 60,996 Indicator flagging 58,8 (against target) 55,000 260,150 Annual target 49,252 53,002 50,000 49,318 Year-to-date 49,13 204,385 45,000 (admissions) Year-to-date 40,000 78.6% 40,475 (% target achieved) 35,000 **1** 4.3% Year-to-date vs last year + 8,515 30,000 **1** 6.8% Q2 Q3 Q1 Q2 Q3 Q4 Q1 Q2 Q2 Q3 Q4 Q2 Q3 Q1 Q3 vs Q3 last year + 4,157 2014-15 2015-16 2016-17 2017-18 2018-19

Bo'ness (PI 5)

- Q3 usage increased by 23.4%, equating to an additional 1,992 admissions.
- Cumulative usage to end-Q3 is 28.5% higher (+7,438 admissions) compared to the same period last year.

Grangemouth (PI 6)

- Q3 usage decreased by 6.4%, equating to a 1,414 fewer admissions.
- Cumulative usage to end-Q3 is 3.0% lower (-2,152 admissions) compared to the same period last year.

Current performance

Mariner (PI 7)

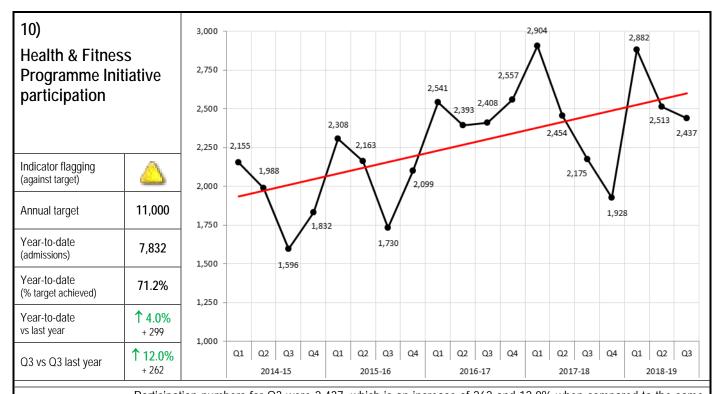
- Q3 usage increased by 1.3%, equating to an additional 152 admissions.
- Cumulative usage to end-Q3 is 25.5% lower (-9,351 admissions) compared to the same period last year.

Stenhousemuir (PI 8)

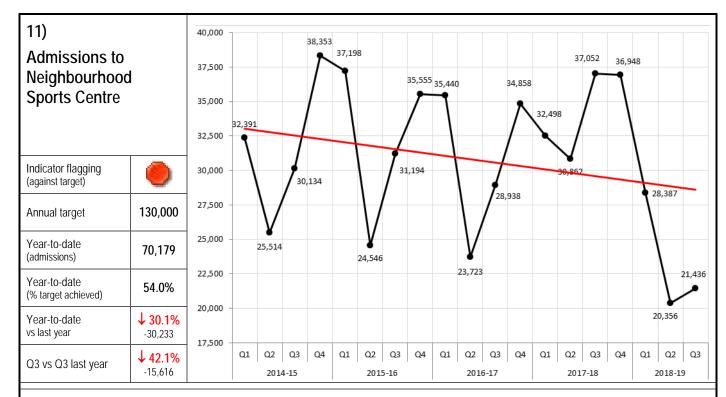
- Q3 usage increased by 17.9%, equating to an additional 3,427 admissions.
- Cumulative usage to end-Q3 is 20.8% higher (+12,580 admissions) compared to the same period last year.

Overall combined (PI 9)

- Q3 usage increased by 23.4%, equating to an additional 1,992 admissions.
- Cumulative usage to end-Q3 is 28.5% higher (+7,438 admissions) compared to the same period last year.

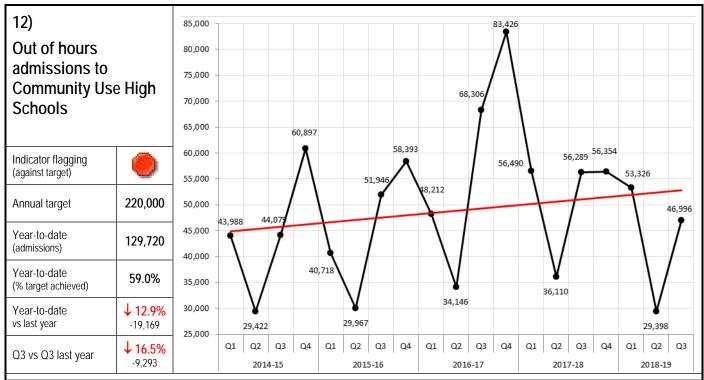


- Participation numbers for Q3 were 2,437, which is an increase of 262 and 12.0% when compared to the same period last year.
- The number of cumulative visits to the end of Q3 is 7,832, an increase of 4% when compared to last year.
- Step Forth: +34.9% equating to +510 participations.
- Buggy Walks: +1.0% equating to +3 participations.
- Helix Walks: -6.5% equating to -440 participations.



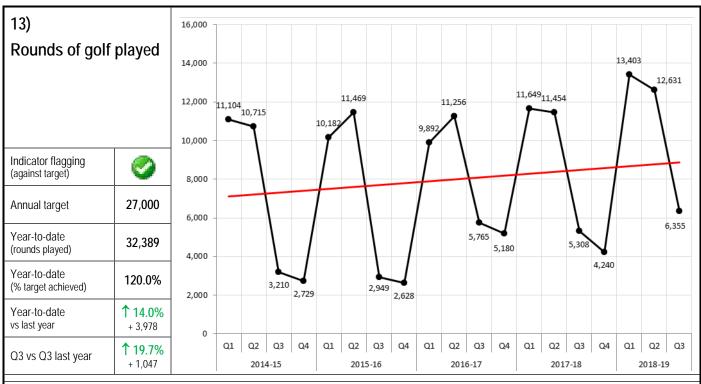
- Q3 admissions for all centres combined were 42.1% lower than Q2 last year, equating to 15,616 fewer admissions.
- Cumulative admissions to the end of Q3 were 30.1% lower (-30,233 admissions) compared to last year.
- Current projection is that the year end performance is likely to fall short of target.
- Individual centres, Q3 vs Q3 last year:

- o Bankier Sports Centre -18.2% (-130 admissions);
- o Denny Football Centre -17.1% (-694 admissions);
- o Denny Sports Centre +13.2% (+1,269 admissions);
- o Hallglen Sports Centre +2.7% (+815 admissions);
- o Polmont Sports Centre -3.6% (-536admissions);
- o Stenhousemuir Sports Centre -48.2% (-9,933 admissions);
- Woodlands Games Hall is no longer Trust-operated but accounted for 22,024 admissions in Q3 17-18;
- o Polmonthill Snowsports +35.7% (+2,997 admissions).

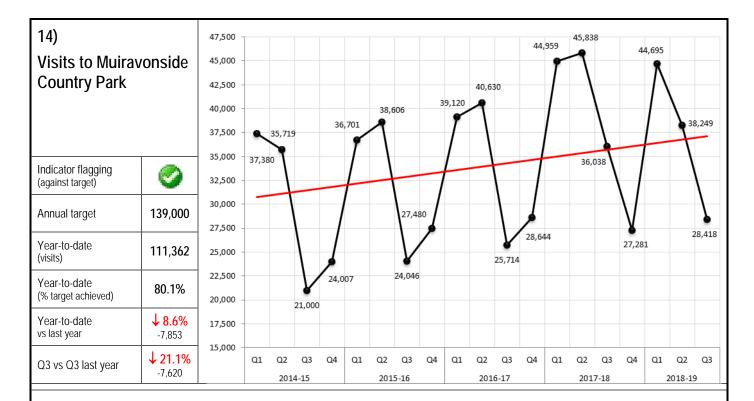


- Q3 admissions combined were 16.5% lower than Q3 last year, equating to 9,293 fewer admissions.
- Year-to-date admissions to the end of Q3 are 12.9% lower (-19,169 admissions) when compared to last year.
- Individual school performance:

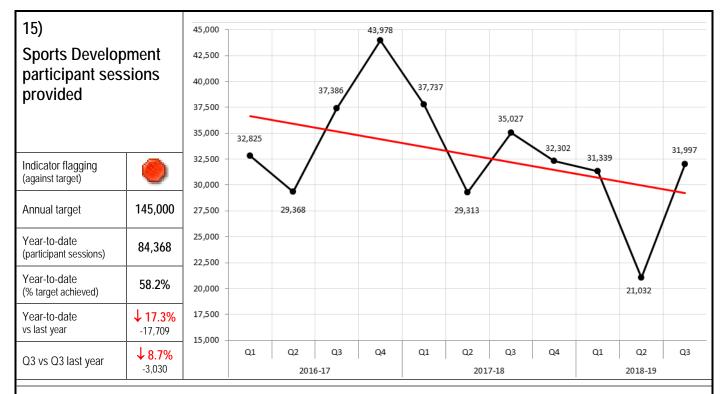
- Braes HS: -74.5% (-7,703 admissions)
- o Denny HS -34.7% (-8,184 admissions)
- o Falkirk HS +76.4% (+3,400 admissions)
- o Grangemouth HS -0.8% (-63 admissions)
- o St Mungos HS +33.9% (+3,257 admissions)
- Current projection is that year-end performance is likely to fall short of target.



- Note: this indicator combines golf played at Grangemouth Golf Course and at Callendar Park Par 3 courses.
- Overall Q3 performance increased by almost 20% equating to an additional 1,047 rounds of golf played when compared to the Q3 period last year. This increase occurred solely at Grangemouth Golf Course.
- Callendar Park Par 3 course closed at end-September for its winter shutdown and will reopen in April 2019.
 - Year-to-date rounds played are currently 14.0% higher than last year, equating to almost 4,000 extra rounds.



- Admissions in Q3 this year compared to last year are down by 21.1% (7,620 fewer visits).
- This echoes the general trend for the year which has seen visits fall compared to last year.
- Cumulative admissions to the end of Q3 are down 8.6% for the year so far, with 7,853 fewer visits to the Park.
- However, year-end performance is still expected to achieve close to target.

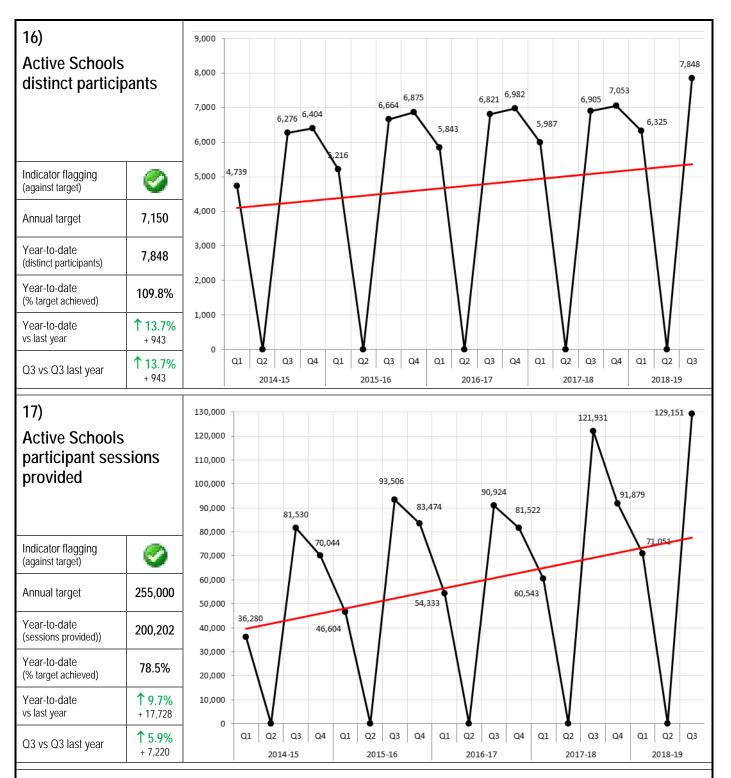


- Q3 performance has reduced by 8.7% when compared to the same period last year, which is a reduction of 3,303 participant sessions. Year-to-date performance is 17.3% with 17,709 fewer participant sessions
- Individual sports, Q3 vs Q3 last year:

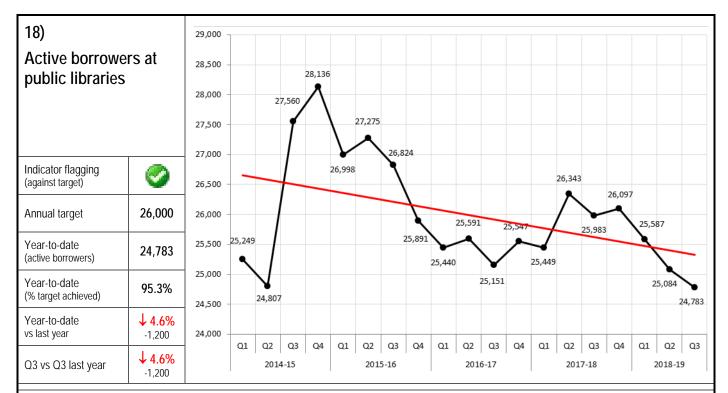
Current

performance

- o Badminton +14.9% (+60)
- o Basketball +55.7% (+311)
- o Events +n/a (was zero in Q3 last year) (+324)
- o Football +76.2% (+295)
- o Gymnastics +10.9% (+248)
- o Mini Gyms +23.5% (+379)
- o Netball +450.0% (+432)
- o Pre-school dance -100.0 % (-18)
- o Pre-school tennis -100% (-126)
- o Swimming -17.9% (-5,014)
- o Tennis +4.4% (+70)



- Q3 aligns with school term 1 which, being the longest term, generates the bulk of annual performance.
- Q3 performance for both indicators improved over the same period last year, continuing a long upward trend and recording the highest performance levels delivered since Active Schools was established.
- The number of distinct participants represents around 35% of all Falkirk school-children that are involved in some form of physical activity through the Active Schools programme. This is above the national average of 31%.
- The team increased participant sessions by 7,200 sessions from Q3 last year.

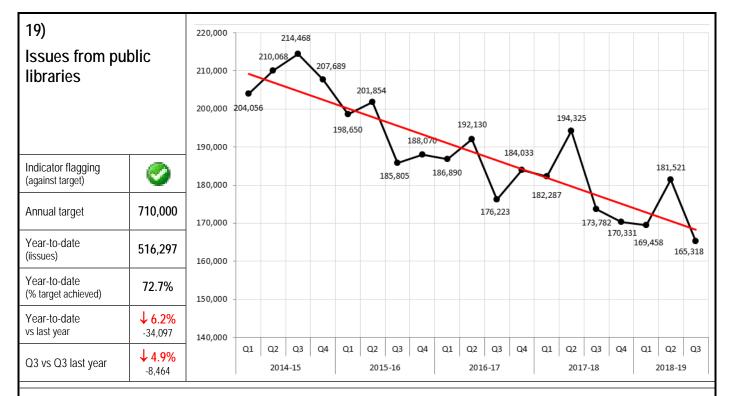


- Overall there were 24,783 active borrowers at the end of Q3 this year, split as follows:
 - o 19,884 adult active borrowers
 - o 4,309 junior active borrowers
 - o 590 active digital borrowers

Current

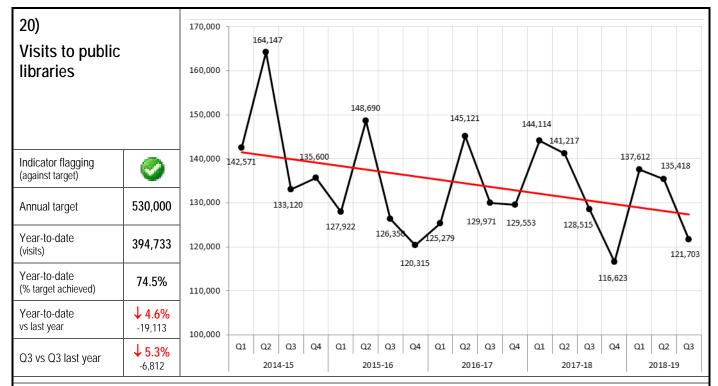
performance

- At the end of Q3, this indicator is 4.6% below the annual target. It is unlikely to achieve target at the year-end but is expected to remain within 5% of the annual target of 26,000.
- There have been decreases in both visits and issues, particularly in November, and this has had an impact on the number of active borrowers.



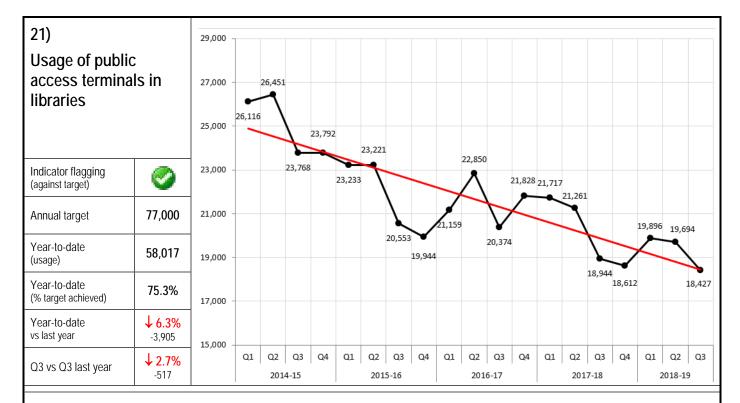
- Q3 issues were 165,318, which is short of the target of 177,500 by 12,182 (-6.8%). This figure is also 8,464 issues lower that last year's Q3, with the greatest fall happening in November.
- Year-to-date performance at the end of Q3 is 6.2% lower (-34,097 issues) compared to the same period last year. This indicator should achieve close to target if the current performance continues and is green-flagged at this time.
- Q3 issues for each of the library are as follows:-

- Bonnybridge: -6.7% (-635 issues)
- o Bo'ness: -2.0% (-289issues)
- o Denny: +4.3% (+585 issues)
- o Falkirk: -12.8% (-4,333 issues)
- o Grangemouth: -6.9% (-1,338 issues)
- o Larbert: -8.8% (-2,854 issues)
- o Meadowbank: -3.9% (-1,012 issues)
- o Slamannan: -15.2% (-159 issues)
- o EBooks/Digital Resources: +50.0% (+2,250 issues)



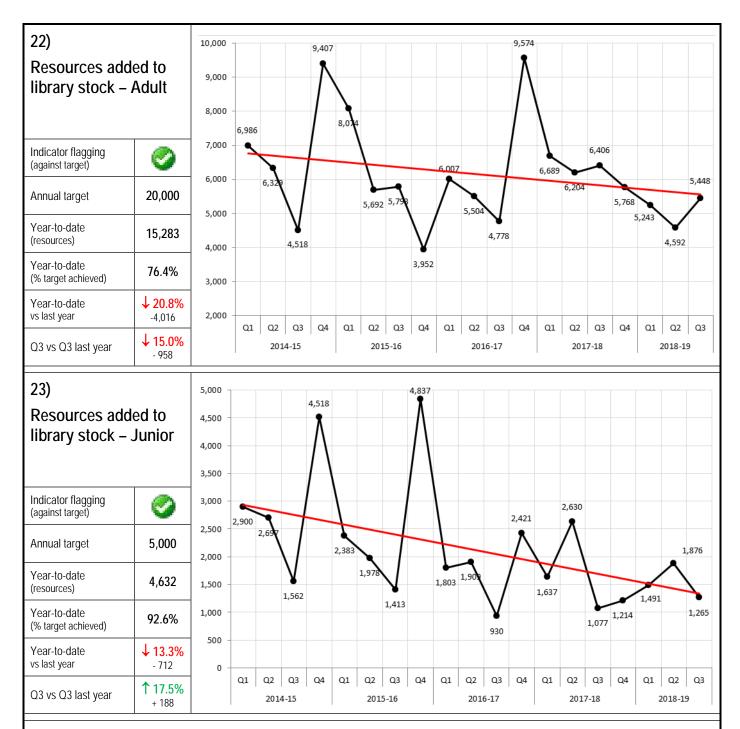
- Q3 visits to Falkirk area libraries combined decreased by 5.3%, equating to 6,812 fewer visits compared to the same period last year of which 5,193 were at Falkirk Library.
- This was 10,797 short of this quarter's target.
- The largest fall was in November with most of the decrease occurring in Falkirk Library.
- End of Q3 visits totalled 394,733, a 4.6% drop (-19,113 visits) compared to the same period last year, while 74.5% of the annual target has now been achieved and on target to achieve close to target at year-end.
- Q3 visits per library compared to the same period last year:

- Bonnybridge: -0.4%% (-32 visits)
- Bo'ness: -2.6% (-281 visits) 0 Denny: +19.7% (+2,554 visits)
- 0
- Falkirk: -18.1% (-5,193 visits) 0
- Grangemouth: -5.8% (-986 visits) 0
- Larbert: -3.1% (-702 visits) 0
- Meadowbank: -7.1% (-1,914 visits) 0
- Slamannan: -13.9% (-258 visits) 0
- 0

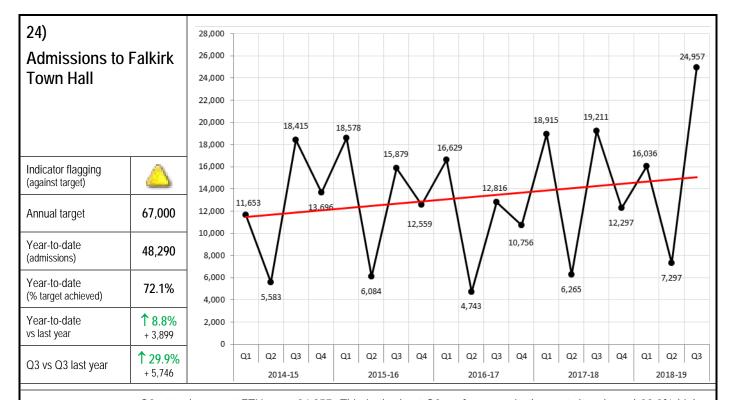


- Q3 performance decreased by 2.7% equating to 517 fewer uses of the public access PCs and library Wi-Fi, compared to the same quarter last year.
- Total usage at end-Q3 totalled 58,017, a 6.3% decrease (-3,905 uses) than the same period last year.
- 75.3% of the annual target was achieved at the end of Q2, exceeding the quarterly target set, and is on track to achieve close to the annual target at the year-end.
- Q3 usage per library compared to the same period last year:

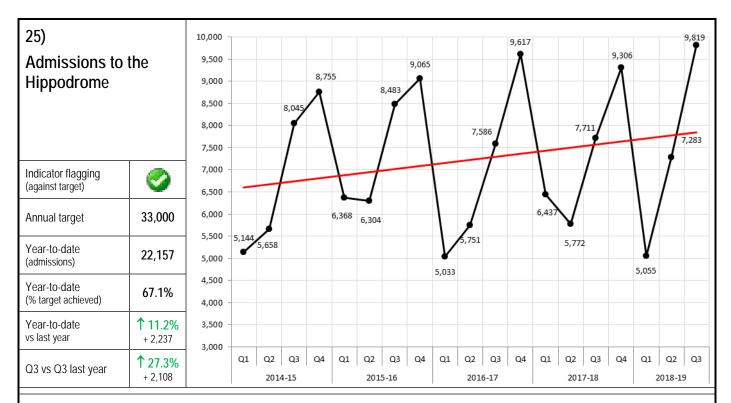
- o Bonnybridge: -14.7% (-517 uses)
- o Bo'ness: +30.2% (+427uses)
- o Denny: +12.7% (+196uses)
- o Falkirk: -11.2% (-781 uses)
- o Grangemouth: -11.1% (-389 uses)
- o Larbert: +8.8% (+199 uses)
- o Meadowbank: -1.9% (-38 uses)
- o Slamannan: +30.9% (+34 uses)



- Adult additions to stock were 15.0% lower than Q3 last year, equating to 958 fewer new stock items being purchased.
- Junior additions to stock were 17.5% higher, with 188 more items were added to the junior stock.
- Both indicators remain on track to achieve close to or exceed target at year-end if the current rate of change continues throughout the year.

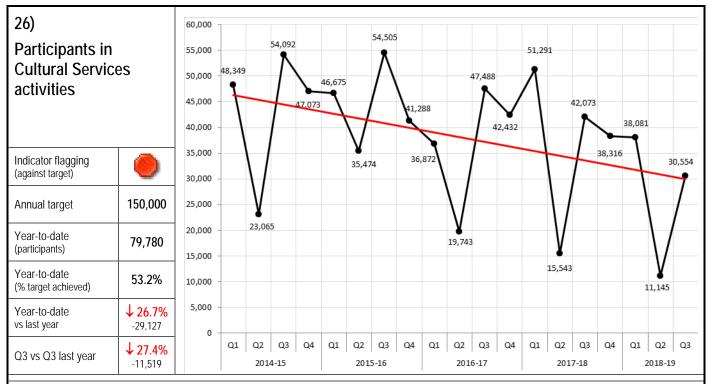


- Q3 attendances at FTH were 24,957. This is the best Q3 performance in the past decade and 29.9% higher than the same period last year.
- Admissions for the year-to-date at the end of Q3 are 8.8% higher (+3,899) than last year, although the indicator remains below target at this time; hence an amber-flagging for the expected year-end performance. This is made up of FCT events 53%; FCT activities 11% and lets 36%.
- Very positive customer feedback has been received in response to the improvements made to customer comfort and general venue presentation at FTH (new seating, redecorated foyer, etc.) in Q2.
- Feedback from performers/companies using FTH has also been very positive.

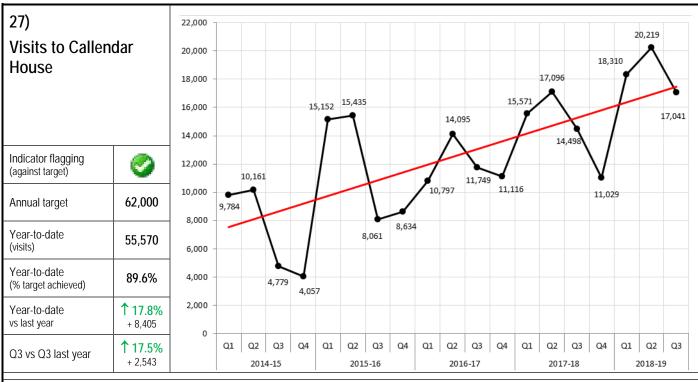


- Q3 admissions to the Hippodrome increased by 27.3% compared to Q3 last year with 2,108 extra admissions.
- This performance was the highest Q3 since the Hippodrome reopened in 2009; however, it was disappointing to have just missed achieving the target (-39 attendances).

- Year-to-date admissions at the end of Q3 are +11.2% higher (+2,387) than last year.
- Despite record attendances in Q2 and Q3, the Q4 target is now 14,353 (comprising the original Q4 target of 10,953 plus the Q1, Q2 and Q3 shortfalls).
- The Christmas 2018 screenings programme performed very well achieving 105% uptake against target.
- The expectation is that the year-end performance may achieve close to target if the current rate of growth continues throughout Q4; hence, the indicator flagging has moved to green.

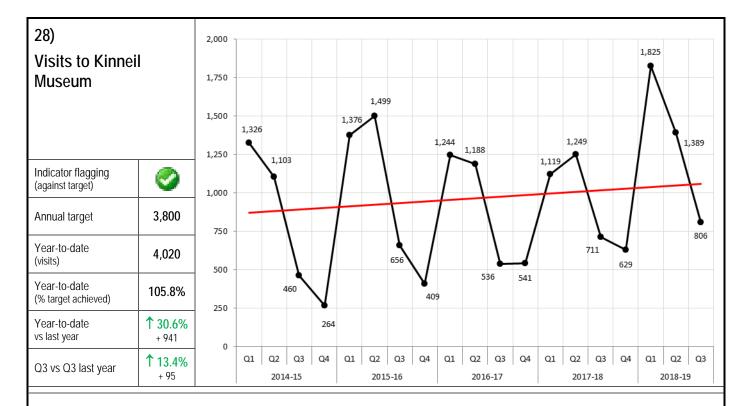


- Note: comparisons against previous years' performance are no longer a valid as the services and activities
 contributing to this measure have changed substantially.
- For reference, Q3 participation was 27.4% lower than the same period last year with 15,191 fewer attendances.
- The programmes and activities in this indicator have continued to differ from year to year. This, together with the changes in our delivery and recording of YMI performance data, means that caution should be taken with year on year comparisons.
- The Q3 programme included the autumn season of Lunch and Brunch talks and heritage talks to other groups

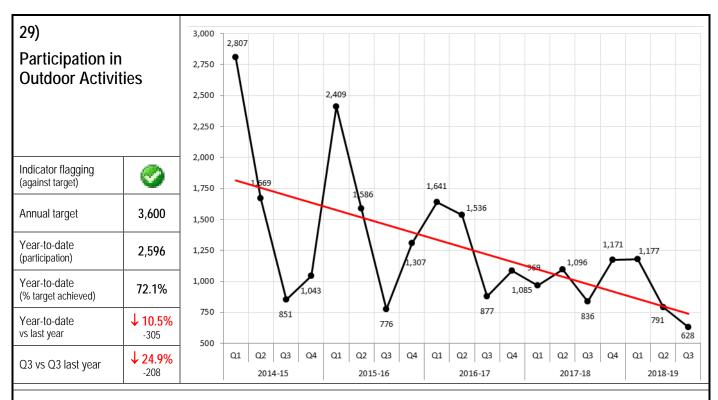


- Q3 visits were 17.5% higher than the same quarter last year with an additional 2,543 visits to Callendar House.
- In the year-to-date there has been an extra 8,405 visits compared to the same 9-month period last year.

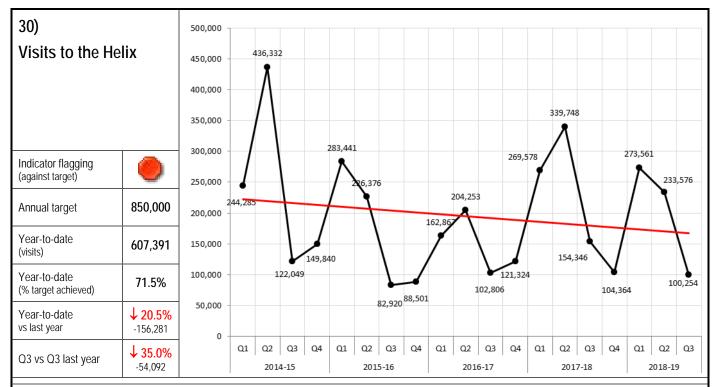
- It is anticipated that the annual visits target will be exceeded by the end of Q4.
- The Christmas Adventure attracted 3,252 visitors to the House, a 21% decrease on last year
- Tearoom visits and visits to the Archives increased by 44% and 14% respectively and this is possibly linked to the well-attended Christmas programme of events.



- Q3 visits were 13.4% higher than the same quarter last year with an additional 95 visits.
- Kinneil Museum has exceeded its annual visitor target by the end of Q3, with visits in the year-to-date being 30.6% higher than last year.

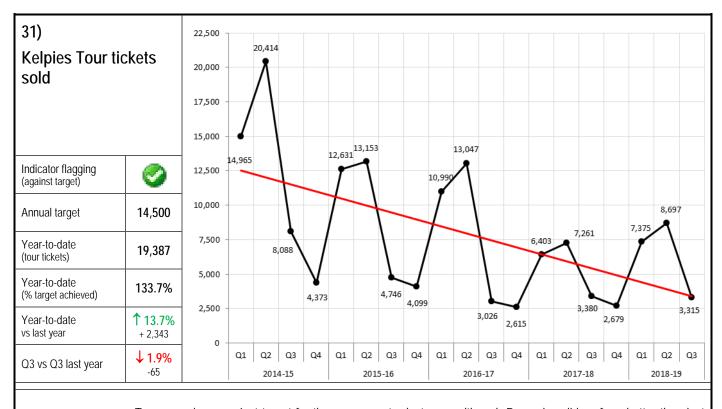


- Overall participant numbers for Q3 were down by 24.9% on last year due to the uncertainty over the future of the service and consequent effect on programming and bookings.
- There have been reductions in the number of Education participants and the number of Community Adult sessions with the result that overall participant numbers are lower.
- There was a 27% increase in the number of Education days delivered compared to Q3 last year

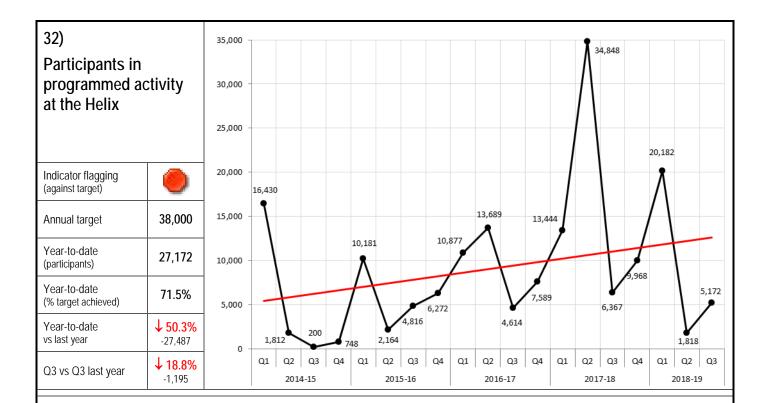


We are aware of ongoing issues with the Park footfall counters. Comparing other data sources: visitor centre
footfall counter, pedestrian crossing, car parking numbers and ticketed events, we know the park counters are
not recording visitor numbers accurately. Work is in progress to resolve the issues to ensure accurate data is
provided.

As such, although the graph does show a 50,000 fewer visitors comparable data (in particular, customer income) suggests we are inline with last year.



- Tours are down against target for the same quarter last year, although December did perform better than last year.
- The introduction of 'children go free' has reduced the rate of decline.



Due to a reduced programme of external events in Q3 the participation numbers against Q3 of 2017-18 was anticipated to be lower.

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	2015/16 total	2016/17 total	2017/18 total	2017/18				
Indicator				Q1	Q2	Q3	Q4	Year Total
Sickness Absence - % days lost	4.28%	3.42%	3.46%	4.17%	4.05%	n/a		
Staff Turnover	18.2% equates to 88 staff	11.9% equates to 61 staff	11.4% equates to 56 staff	3.2% equates to 16 staff	7.1% equates to 35 staff	10.8% equates to 59 staff		
Number of Accidents involving staff and customers	318	352	367	89	102	124		
Number of complaints and formal enquiries received and dealt with	122	104	89	14	14	11		
Number of sessions on Trust website	708,341	730,900	754,109	194,120	207,016	199,151		

Sickness Absence

Figures to end-Q3 were not available at time of reporting. 4.05% of working days were lost due to sickness absence during Q2 18-19 (July-September), an increase on the same period last year (3.25%) and slightly higher than the Trust's target of under 4.00%. It should be noted that last year's figures were among the lowest since the Trust was formed and are more in line with other previous totals.

This rate of 4.18% equates to 1,308 days of absence from the 31,327 potential working days across the whole Trust for the Q1 period. The Trust remains committed to further reducing staff absence rates.

Staff Turnover and Headcount

Staff turnover at end-Q3 2017-18 of 10.8% was slightly higher than at end-Q3 last year (9.1%)) indicating a small increase in staff turnover. Cumulatively to end-Q3, this corresponds to 59 leavers and includes: 41 resignations, 9 end of temporary contract, 1 retirement, 1 death in service and 6 for other reasons.

The Trust's headcount at 31st December 2018 was 490 employees, working a total of 11,972 hours per week. This equates to 326 FTE (full-time equivalent) staff. The headcount is split between 172 full-time and 318 part-time staff, with 442 positions being permanent and the remaining 48 temporary positions.

Accidents Reported

A total of 124 accidents involving staff and customers were reported to the Trust's Health, Safety and Risk Management Group during Q3 18-19, an increase of 61 (+96.7%) compared to the same period last year. Of these accidents, 117 involved members of the public and customers, with 7 accidents involving staff.

Complaints Received

11 complaints and formal enquiries were received and dealt with during Q3 17-18 with all being dealt with at Frontline Resolution and none requiring further investigation. This was 4 fewer complaints received than the same period last year.

Website Performance

Trust website sessions during the quarter were 199,151 an increase of 23,823 compared to the same period last year (+13.6% hits). These website visits were carried out by 100,580 unique public visitors with 82,720 of these visitors (82.2%) being new visitors to the website. It is anticipated the launch of the Trust's new website will drive further increased use of the Trust's website.